



ARTIST MANAGEMENT SUPPORT SERVICES

This is a feast or famine industry. Sometimes you're crazy busy, other times, not so much. Sometimes you see your staff working their collective asses off, other times you see their FaceBook pages being abruptly alt/tabbed to reveal an Excel Spreadsheet on their computer screens, nay you say, YOUR computer screens, the screens YOU paid for...this irks you. You know it shouldn't, you weren't paying them overtime when they worked 'til the wee hours during busier times, this is the trade-off.

So, may I recommend a solution? When you need additional resources to meet demands, why not consider a virtual assistance team replete with music industry veterans who've been in various aspect of this business for probably as long as you have?

We use OUR internet, OUR computers, OUR cell phones, you don't pay for any of that. We work from home so we save a boatload on commuting and can afford to keep our rates very, very low – and when you consider what we bring to the table? Well, you'll feel like you're stealing from us. We have our priorities straight, we enjoy what we do, so we want to keep doing it, it's a win-win.

Here are some of the things we can help you with:

TOURING:

- *We can create budgets*
- *We can go over all contracts and create one sheets for each show.*
- *We can make sure the promoter/venue has the most up to date specs and riders.*
- *We can monitor ticket sales when your act is the headliner and alert you when the break-even is about to be reached – you can decide whether to have the promoter pull future advertising, etc. to maximize band's percentage of split.*
- *We can do pre-settlements so the money person on the road goes into the settlement fully prepared.*
- *We can keep a current running total on tour costs and do frequent forecasts to make sure they stay on budget.*
- *We can administer tour personnel payroll, work permits, NDA's, Employment Agreements, etc.*
- *We can find tour personnel for you*

There's so much more, we can also take care of non-touring duties, and any and all bookkeeping, royalty disbursements, etc. the list is endless.